

# **TRAINING BULLETIN 2011**

## **Michigan Department of Natural Resources and Environment Septage Program and Continuing Septage Education**

### **2011 Pumper & Cleaner Environmental Expo International**

**LOCATION:** Kentucky Exposition Center  
937 Phillips Lane  
Louisville, KY 40209-1398

**DATE:** March 2-5, 2011

**TIME:** 8:00 a.m. – 5:00 p.m. Monday and Tuesday  
8:00 a.m. -12:00 p.m. on Thursday and Friday)

**COURSES:** The following courses are approved for Continuing Septage Education (CSE) credits:

#### **Wednesday, March 2, 2011 Concurrent Sessions (Maximum Possible CSE = 6)**

##### **LRN – Leaders Resource Network**

The Disciplines and Art of Business Success (1.5 CSE) Developing a Fantastic Team (1.5 CSE)  
Diversifying or Specializing Services (1.5 CSE) Succession Planning (1.5 CSE)

##### **NAWT – National Association of Wastewater Transporters**

So You Think You Want to Own a Waste Treatment Facility (1 CSE)  
Grease as a Resource (1 CSE) Resource Recovery-Methane and Septage (1 CSE)  
O & M Problems on Drip Distribution Systems (1CSE) O & M Problems We Have Seen (1 CSE)  
O & M Problems with Media Filters (1 CSE)

##### **NEHA- National Environmental Health Association**

The Qualified O & M Service Provider-An Opportunity to do Well While Doing Good (1 CSE)  
Effluent Screens and Filters for Onsite Applications (1 CSE)  
Develop Champions for Decentralized WW Projects by Harnessing the Smart Growth Concept (1 CSE)  
The Business of Management (1 CSE)  
Developing O & M Inspection Actions in Partnership to Improve the Quality of O & M (1CSE)  
Building a Successful O & M Program-Working with Regulators, Regulations and Industry (1CSE)

##### **NOWRA – National Onsite Wastewater Recycling Association**

Troubleshooting our Modern Waste Stream (1 CSE)  
Pumps - A Basic Understanding (1 CSE)  
System Remediation – Why, What, When, Where and How? (1 CSE)  
Selling the System to Site Conditions (1 CSE)  
Sampling Sewage Treatment Systems (1 CSE)  
Effluent Dispersal and Water Management (1CSE)

##### **PSAI – Portable Sanitation Association International**

Understanding Your True Cost Per Service for Special Events – Part 1 (1 CSE)  
Understanding Your True Cost Per Service for Special Events – Part 2 (1 CSE)

WJTA – Water Jet Technology Association

Estimating the Vacuum Job for Fun and Profit (1 CSE)

SCOTT HUNTER – Business Coach

Creating an Extraordinary Organization- The Mindset of Leadership – Part 1 (1 CSE)

Creating an Extraordinary Organization- The Mindset of Leadership – Part 2 (1 CSE)

Creating an Extraordinary Organization- The Mindset of Leadership – Part 3 (1 CSE)

Creating an Outrageously Successful Organization – Part 1 (1CSE)

Creating an Outrageously Successful Organization – Part 2 (1CSE)

NARC – National Association of Regulated Carriers

Avoiding Violation Fines and Tickets with DOT Safety Compliance Required (1CSE)

**Thursday, March 3, 2011**

**Concurrent Sessions (Maximum Possible CSE = 6)**

BUSINESS TRACK

45 Marketing Tips in 45 Minutes (1 CSE)

The Benefits of Vehicle Routing Software in Today's Economy (1 CSE)

LIQUID WASTE TRACK

The Evolution of Effluent Filters (1 CSE)

"Life Cycle" From Waste to Windfall (1CSE)

Take Confined Space Seriously-A Matter of Life and Death (1 CSE)

NEW BUSINESS OPPORTUNITY TRACK

The Basics of Buying or Selling a Septic or Sewer Business (1CSE)

INSTALLER TRACK

Shallow Pressurized Drainfields for Soil-Based Effluent Dispersal (1CSE)

Onsite System Solutions for Shallow Installations (1CSE)

Advanced Installer Course (5 CSE or 6 CSE if there is an exam and you pass)

**Friday, March 4, 2011**

**Concurrent Sessions (Maximum Possible CSE = 3)**

BUSINESS TRACK

Save Money-Go Paperless (1 CSE)

Marketing Your Septic/Drain Service Business (1 CSE)

LIQUID WASTE/INSTALLER TRACK

Grease Interceptor 101 (1CSE)

Data Logging for Onsite Septic System Diagnosis (1CSE)

Belt Press Performance Optimization (1CSE)

PORTABLES TRACK

Give Me 3 Reasons Why I should Advertise My Portable Restroom Company (1CSE)

**CREDIT:** Each of the courses offered above counts toward the continuing education requirements outlined in Section 11703 of Part 117, Septage Waste Servicers, Natural Resources and Environmental Protection Act, 1994 PA 451. All continuing septage education (CSE) credits will be credited to the designated "responsible agent" for a given Michigan licensed septage firm.

Total maximum CSE hours = **15.0**

**COST:** Registration fees and other conference details can be found by calling **Cole Publishing at 800-257-7222** or on-line at [www.pumpershow.com](http://www.pumpershow.com).

### **COURSE FEE REIMBURSEMENT**

Information on CSE course fee reimbursement can be found on the Michigan Department of Environmental Quality, Septage Program website at:

[www.michigan.gov/deqseptage](http://www.michigan.gov/deqseptage)

#### **Only the Responsible Agent may seek reimbursement**

**Course Cancellation/Rescheduling:** Some courses may be cancelled or rescheduled due to low enrollment/registration or other reasons. DNRE is not responsible for any course cancelled or rescheduled by a course sponsor. Course sponsors are strongly encouraged to notify DNRE, and those who have registered for the course, in a timely manner when a course is cancelled or rescheduled prior to the date the course is scheduled to be offered. Course attendees from Michigan are encouraged to make adequate consultation with the course sponsor before registering for the course.

For more information on reimbursement, contact Jim Lahti, DNRE, at 517-241-1392.